



Drexel Chemical Company

October 7, 2024

SALES REPRESENTATIVE CAREER OPPORTUNITIES

Drexel Chemical Company is a family owned U.S. company, producing and supplying quality pesticides since 1972.

DREXEL CHEMICAL COMPANY is pleased to announce the following career opportunity:

Northeast Sales Representative CT, DE, ME, MD, MA, NH, NJ, NY, PA, RI and VT

Job Description:

- Responsible for selling company products and services
- Responsible for meeting annual sales goals
- Maintain sales programs within assigned territory/accounts
- Monitor competitive activity and trends
- Schedule and coordinate weekly itinerary
- Report and recap of weekly customer contact
- Manage expenses needed for meeting sales goals
- Overnight travel required

Requirements:

- Minimum of a BS in Agronomy or related field and, but not limited to, 2 years of experience in the agriculture industry.
- Basic knowledge of crop production, sales and marketing.
- Excellent written and oral communication skills.

Salary: COMPETITIVE

Benefits: Health Insurance, Company Vehicle, Pension Plan

Please send your resume to:

Strick Gresham – National Sales Manager
Drexel Chemical Company
PO Box 13327
Memphis, TN 38113-0327
(901) 774-4370
jgresham@drexchem.com